



## STORM INTERNET

Singapore, 10 November 2004 - Equator One (E1), an emerging leader in infrastructure management solutions, today announced that Storm Internet has deployed E1's MAX Infrastructure Management Suite (MAX) to monitor and manage its IT infrastructure and to assure the availability of its Internet services at all times.

Storm's decision stems from MAX's ability to position Storm as a provider of high-quality Internet services.

Barry Williams, Storm Internet's CEO, had reviewed other performance management products, "but none were particularly compelling." He added, "They either lacked critical functionality or they were a poor value for the money. MAX is an excellent fit for us with strong all-in-one functionality that aligns very well with our business direction. We are very pleased with the potential that we see with MAX."

Toni Graham, Equator One's VP for Marketing, said that "while we have other large customers in North America, Storm is the first to fully commit to MAX. It is very exciting to see the many strengths of MAX being used to deliver and complement our customers high-quality services."

Wilfred Wong, Equator One's CEO, agrees. "I am very pleased with the momentum MAX is having in the North American market."

### **About Storm Internet**

Storm ([www.storm.ca](http://www.storm.ca)) provides high-speed Internet access to homes, businesses and organizations spanning more than 50 communities and municipalities across Eastern Ontario, Canada. They offer a variety of Internet solutions, including access through dialup, DSL, ADSL, cable and fiber optics, as well as several UNIX and NT hosting packages. Storm currently operates the largest wireless broadband access network in North America—spanning over 35,000 square kilometers from Ottawa-Gatineau through Renfrew, Hawkesbury, and Brockville. This network currently serves over 150,000 business and residential locations throughout Eastern Ontario.

### **About Equator One**

Equator One today stands out as an emerging leader in providing IT infrastructure management solutions to enterprises and next-generation service providers, empowering them to optimize the performance and availability of their mission-critical computing infrastructures. E1's comprehensive suite of solutions is based on an open, distributed and scalable architecture, and provides proactive monitoring, measurement and control of IT resources. E1 products also offer service level agreement management, fault management and network performance management of all applications and systems within a network environment. E1 solutions allow customers to simplify management at all points of network congestion, thus reducing the cost of ongoing maintenance, and delivering high returns on investments, as well as lower total cost of ownership. Headquartered in Singapore, with liaison offices in Taiwan, the United States and India, Equator One ([www.equatorone.com](http://www.equatorone.com)) is establishing the US headquarters in San Diego in the near future.

