



Yamaha Motor Australia Takes Control

YAMAHA MOTOR AUSTRALIA recently implemented Equator One's MAXEnterprise infrastructure monitoring, management and reporting solution. The following transcript is derived from the interview conducted with the MIS Manager of Yamaha Motor Australia, Mr. Stephen Suen.

Q. *What was the main reason for Yamaha Motor Australia's decision to evaluate and find a monitoring, management and reporting tool for its business critical IT environment?*

A. **The company is relying heavily on certain business critical applications to serve our customers, even after normal office hours. We need to have a monitoring tool to keep track of the systems 24-7, so that our support staff can be notified at the earliest time possible when there is any problem.**

Q. *What did Yamaha Motor Australia want or expect to achieve with a network monitoring, management and reporting tool?*

A. **The basic requirement, of course, is that the system should be able to monitor any failed component on the network. But more importantly, the monitoring tool must also be able to issue warnings when thresholds are exceeded so that preventive action can be taken before any failure actually takes place.**

Q. *What were the main commercial and technical reasons that prompted Yamaha Motor Australia to purchase MAXEnterprise*

A. **Some other tools in the market have very powerful features. But we do not want to purchase an expensive tool and pay a premium for those features that we will never use.**

Another reason in choosing Max is, it uses standard SNMP protocol. This ensures that it will work with most hardware without the need of installing proprietary protocols or drivers.

Q. *With regard to the other products evaluated by Yamaha Motor Australia, what were some of the features and benefits that MAX had that the other products did not?*

A. **Max is easy to set up and use. The presentation of the network status is simple and user-friendly. We do not want to spend more time to maintain the tool itself than to support our own network.**



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